



CHÂTEAU LE PIN

Premier Investment Opportunity

Presented by

MONCHARM WINE TRADERS



Heritage & Prestige

The Extraordinary Story of Pomerol's Most Exclusive Estate

The Birth of a Legend

In 1979, Belgian wine merchant Jacques Thienpont purchased a modest 1-hectare plot with a pine tree from Madame Laubie for 1 million French francs. The estate, owned by the Laubie family since 1924, had previously sold its grapes or produced undistinguished wines. This humble acquisition—named "Le Pin" after its solitary pine tree—would defy all expectations to become one of the world's most sought-after and expensive wines in just a few short years.

Exceptional Terroir & Production

Le Pin's 2.7-hectare vineyard sits on Pomerol's prized plateau near Catusseau village, featuring a rare combination of clay with ancient gravel and sand deposits rich in iron oxide. This exceptional terroir, planted to 100% Merlot, produces just 600-700 cases annually—a fraction of what First Growth estates produce. This extreme scarcity, coupled with the vineyard's immaculate attention to detail, creates a wine of extraordinary opulence and exotic character that has redefined Bordeaux's luxury tier.

1979
FOUNDED

2.7
HECTARES

100%
MERLOT

~600
CASES ANNUALLY

Modern Excellence

In 2012, the Thienpont family completed a new gravity-fed winery designed by Belgian architects Robbrecht & Daem, elevating Le Pin's winemaking precision to new heights. The estate's commitment to quality reached another milestone in December 2021 when Diana Berrouet-Garcia was appointed head winemaker. Le Pin's trajectory from obscurity to legendary status was catalysed by Robert Parker's perfect 100-point score for the 1982 vintage—a pivotal moment that established this unclassified estate as a peer to Bordeaux's most historic First Growths.



Investment Performance

Historic Returns & Critical Recognition

Critical Excellence

Château Le Pin has consistently achieved extraordinary critical acclaim, with the 2009 and 2010 vintages both earning perfect 100-point scores from Robert Parker. These legendary wines represent the pinnacle of Pomerol expression, while the 2016 vintage achieved a perfect 100 points, and the 2015 and 2022 vintages received near-perfect 99-point ratings from leading critics, cementing Le Pin's position among Bordeaux's most celebrated producers despite its relatively recent founding.

Investment Trajectory

The legendary 1982 vintage—Le Pin's first critically acclaimed release—has demonstrated exceptional investment performance, appreciating an extraordinary +400% between 2005-2010, followed by a further +24% increase from 2019-2021, reaching values exceeding £9,000 per bottle. Similarly impressive gains have been recorded across the portfolio, with the 1983 and 1995 vintages both appreciating +25% between 2019-2021 alone.

Market Position

Le Pin has established an extraordinary auction presence, with a case of the legendary 1982 vintage selling for a record-breaking £80,590. This unclassified micro-estate regularly commands prices that rival or exceed those of the most prestigious First Growths, including its Pomerol neighbor Château Pétrus. The estate's extreme rarity—with just 600-700 cases produced annually—creates a perpetual imbalance between global collector demand and available supply.

100

PERFECT POINTS
2009, 2010 & 2016

99

POINTS
2015, 2022

+400%

PRICE GROWTH
2005-2010

£80K

AUCTION RECORD
1982 CASE



Investment Advantages

The Ultimate Rarity in the Bordeaux Universe

Extreme Scarcity

From just 2.7 hectares of prime Pomerol plateau vineyards, Château Le Pin produces a mere 600-700 cases annually—one of the smallest production volumes among the world's elite wines. This represents approximately 2% of the output of a typical First Growth château, creating inherent demand pressure and exceptional market exclusivity for collectors and investors.

Exceptional Terroir

Located in the heart of the Pomerol plateau near Catusseau village, Le Pin's vineyards feature a distinctive composition of clay topsoil with ancient gravel and sand. Beneath lies a complex layer of ferruginous limestone rich in iron oxide deposits, with gravel depths reaching three meters in parts of the vineyard. This rare soil profile, combined with ideal southern sun exposure, produces the exotic, opulent style that defines Le Pin.

Unparalleled Distinction

Château Le Pin stands apart with its 100% Merlot composition—a rarity among elite Bordeaux estates. The château pioneered malolactic fermentation in barrel (initially by necessity), a technique now adopted throughout Bordeaux's top estates. Despite being unclassified, Le Pin commands prices equal to or exceeding First Growths, with Jacques Thienpont demonstrating extraordinary quality discipline by declassifying entire vintages when necessary (as with 2003) rather than compromising the brand's exceptional standards.

600-
700

CASES ANNUALLY

2.7

HECTARES TOTAL

100%

MERLOT

~35

YEARS AVERAGE
VINE AGE



Strategic Investment Approach

Maximising Returns on the Rarest Pomerol

Vintage Selection

Prioritise renowned vintages with exceptional critic scores and aging potential. Focus on:

2009 • RP 100

2010 • RP 100

2015 • 99 pts

2016 • 99 pts

2022 • 99 pts

Complement with historic legends (1982, 1990, 1998, 2000) for portfolio depth.

Holding Horizons

Le Pin reaches optimal drinking window between 10-35 years post-vintage, with exceptional vintages capable of 50+ years aging. Strategic patience yields maximum appreciation at peak maturity windows.

Older vintages (pre-2000) offer immediate enjoyment potential with continued appreciation, while recent vintages (2010-2022) represent long-term investment potential.

Format Strategy

Diversify bottle formats to maximise investment returns:

- Standard bottles (750ml): Greatest liquidity and market flexibility
- Magnums (1.5L): Optimal aging trajectory with superior development
- Large formats (3L+): Rarity premium at auction, often commanding 2-3x price premium per equivalent volume

Provenance Emphasis

Ex-château and single-owner provenance bottles command significant premiums. Our sourcing prioritises pristine storage conditions and direct-from-producer channels whenever possible.

Authentication protocols include thorough documentation, bottle condition assessment, and direct verification with Château Le Pin records when available.

Micro-Vertical Building

Create strategic micro-verticals of 3-5 consecutive vintages (e.g., 2009-2010-2011 or 2015-2016-2017) to enhance collector appeal and maximise future resale potential. This approach creates compelling auction lots and private sale opportunities commanding premium pricing over individual bottles.

Consider vintage-pair combinations that tell a compelling story: contrasting growing seasons, winemaker transitions, or milestone releases in the estate's evolution.



Market Position & Collector Appeal

Unparalleled Prestige Beyond Classification

Beyond Classification

Château Le Pin stands as a remarkable anomaly in the Bordeaux hierarchy—an unclassified estate commanding prices that routinely surpass those of the five legendary First Growths. This inversion of the traditional Bordeaux classification system demonstrates the market's prioritization of quality, scarcity, and reputation over historical classification. Since Parker's perfect score for the 1982 vintage, Le Pin has established itself as a cornerstone of ultra-premium wine collections worldwide.

Collector Demand Drivers

Le Pin's extraordinary appeal is driven by three key factors: extreme rarity (fewer than 700 cases annually), Robert Parker's influential early championing of the estate, and its distinctively sensual, exotic style. The wine's signature profile—rich kirsch, black cherry, plum, coconut, and citrus notes with an opulent, glycerin-filled mouthfeel—offers a unique tasting experience that distinguishes it from more traditional Bordeaux profiles and captivates collectors seeking the pinnacle of Pomerol expression.

Uncompromising Quality Focus

The Thienpont family's unwavering commitment to quality is evidenced by their willingness to declassify entire vintages when necessary—as they did in 2003. Unlike most premium estates, Le Pin produces no true second wine (only the tiny multi-vintage "Trilogie" blend from declassified lots), ensuring that only the finest expression bears the Le Pin name. This quality-first approach further enhances scarcity and reinforces the estate's position as a cornerstone of elite wine collections and prestigious auctions worldwide.

600-

700

CASES ANNUALLY

£80K+

1982 CASE
AUCTION RECORD

TOP 5

MOST EXPENSIVE
BORDEAUX

100%

SELECTION RIGOR



Future Growth Potential

Enhancing Excellence Through Precision, Rarity & Uncompromising Quality

Winemaking Precision

Under Diana Berrouet-Garcia's leadership since December 2021, Château Le Pin has further refined its winemaking approach with meticulous attention to detail. The estate's gravity-fed winery, completed in 2012 by Belgian architects Robbrecht & Daem, features 7 small stainless steel vats (ranging from 15 to 42 hectoliters) allowing for precise parcel-by-parcel vinification. This approach, combined with 100% new French oak aging for 14-18 months, creates the signature opulent yet balanced character that defines Le Pin's exceptional expression of Merlot.

Vineyard Excellence

Le Pin's vineyards represent an extraordinary confluence of natural advantages. With vines averaging 35-38 years of age (some dating back to the 1950s), the estate achieves remarkable concentration and complexity. The high-density planting of 6,000 vines per hectare, combined with extremely low yields of just 30-35 hectoliters per hectare, creates intense competition among the vines, forcing roots deeper into the distinctive clay, gravel, and iron-oxide terroir. This combination produces fruit of extraordinary purity and expression.

2.7 HECTARES TOTAL	38 YEAR AVERAGE VINE AGE
6,000 VINES PER HECTARE	30-35 HL/HA YIELD

Uncompromising Quality

Le Pin's commitment to excellence is exemplified by its willingness to declassify entire vintages when necessary—as demonstrated in 2003 when no Le Pin was produced. This uncompromising approach to quality, coupled with the permanent supply constraint of just 2.7 hectares, ensures that Le Pin will remain among the world's most coveted wines. As global demand from ultra-high-net-worth collectors continues to grow, particularly in Asian and American markets, the finite production of 600-700 cases annually guarantees strong investment performance.



Your Journey into Fine Wine Investment

Personalised Investment Strategy for Château Le Pin

01

Consultation

We'll define your investment objectives, target budget, and investment horizons. Our experts will assess your preferences for consumption, collection, and investment allocation within your fine wine portfolio, with special focus on ultra-rare wines like Le Pin.

02

Selection

Based on your goals, we'll prioritise specific Le Pin vintages and formats, structuring vertical and horizontal collections. Our advisors will help balance acquisition strategies to leverage Le Pin's exceptional scarcity and investment potential.

03

Acquisition

Our global network provides access to Le Pin's limited releases with impeccable provenance. We optimise currency positioning, authentication processes, and logistics to ensure your collection is built with the highest standards of quality and value.


04


Management

Benefit from professional storage in bonded facilities, regular portfolio monitoring, and strategic exit recommendations aligned with optimal market conditions and drinking windows for Le Pin's 10-35 year maturation curve.


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Unlock the potential of Château Le Pin with Moncharm's expert guidance